

Financial Advisory Concerning Change of Banks



MagniPartners offers professional and impartial advisory in connection with capital provision, either through full or partial change of banks or through the restructuring of companies. The main goal is to have the financing of the company transferred to a new financial institution.

The line of procedure is to establish a close cooperation between the company and MagniPartners as well as potentially the existing bank.

The cooperation is carried through by means of the following processes:

1. We draw up a time schedule and plan of action which secure that the requirements and expectations for the process are identical.
2. MagniPartners prepares an in depth analysis of the company and works out a company prospectus which analyses the company including operations, status and liquidity. Furthermore a detailed description of the assets of the company and the possibilities for new loans is prepared. This ensures a reliable and clear picture of the company which is to be presented to new banks and investors.
3. Having worked out the prospectus MagniPartners searches the market for potential banks and investors in consultation with the company. MagniPartners takes an active role in the preliminary presentation and negotiations with new banks and investors. Furthermore MagniPartners provides sparring in relation to the final negotiations with selected banks and/or investors.

In addition MagniPartners is able to point out other kinds of solutions such as sale of properties, sale and lease back etc. using our extensive network in the real estate business sector.

Prisniveau

The cooperation starts with a preliminary meeting during which the parties will harmonize expectations to the future cooperation. This meeting is free of charge.

Once we have reached an agreement about the mandate a fee will fall due in connection with the preparation of the prospectus. The fee will amount to DKK 20.000 - 30.000 exclusive of VAT depending on the size of the company and the scope of work. The fee for the preparation of the prospectus also covers applications to new banks and potential investors as well as meetings in this respect.

Upon achieving capital provision, full or partial change of banks or restructuring a transaction based fee agreed upon in advance will fall due. This ensures a healthy incentive structure by which the main part of the fee to MagniPartners is paid upon successful completion of the task.

About MagniPartners

- We are an independent advisory house delivering professional advisory, know-how and analyses.
- We are a dedicated team eager to solve the task. We all have a long background within the corporate and credit departments of the banking sector.
- We have an extensive network both in Denmark and internationally.
- Since the beginning of the 90ies we have participated in a large number of reconstructions of among others loan portfolios and companies.
- We have extensive consultancy experience in the fields of raising loans and providing equity and borrowed capital.
- Our goal is always clear – we want to make a difference and contribute to the case by adding value.

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